

**INNOVATION
CENTRE
DENMARK**



AN ICDK OUTLOOK

THE INDIAN SPACE SECTOR

SPACE-BASED TECHNOLOGY AND INFRASTRUCTURE

ICDK BANGALORE

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OF DENMARK**



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ABBREVIATIONS

ISRO	Indian Space Research Organisation
DOS	Department of Space
NASA	National Aeronautics and Space Administration
ESA	European Space Agency
GNSS	Global Navigation Satellite System
PSLV	Polar Satellite Launch Vehicle
GSLV	Geosynchronous Satellite Launch Vehicle
L V M3	Launch Vehicle Mark-3
I N - S P A C e	Indian National Space Promotion and Authorization Centre
SAC	Space Applications Center
PRL	Physical Research Laboratory
NSIL	NewSpace India Limited
D G F T	Directorate General of Foreign Trade
EO	Earth Observation
PNT	Positioning, Navigation and Timing
S A T C O M	Satellite Communication
S M E s	Small and Medium Enterprises
F D I	Foreign Direct Investment
ISpA	Indian Space Association
MN C	Multinational Company
NGLV	Next Generation Launch Vehicle
LUPEX	Lunar Polar Exploration Mission
IoT	Internet of Things
GINP	Global Innovation Network Programme

FOREWORD

In 2024, we celebrate the silver jubilee of diplomatic relations between India and Denmark, marking 75 years of enduring partnership and collaboration.

During this special year, it is my privilege as Danish Ambassador to India to introduce this insightful report produced by Innovation Centre Denmark titled *The Indian Space Sector: Space-based Technology and Infrastructure in India*.



Our longstanding partnership, rooted in shared values and mutual respect, has paved the way for collaboration across various sectors, including the possibility of exploration of space. Against the backdrop of our Green Strategic Partnership, which underscores our commitment to sustainable and avenues for collaboration between our two nations.

as the public as well as the private sector will invest heavily.

Despite its size, Denmark is ambitiously pursuing space exploration, recently welcoming back astronaut Andreas Mogensen from the International Space Station. Emphasising innovation and collaboration, Denmark aims for a notable global presence, leveraging expertise in satellite tech, aerospace engineering, and earth observation. Its commitment to sustainability aligns with green technologies in space exploration.

The report timely suggests room for collaboration between India and Denmark in the space sector as Denmark is soon to announce a strategy for research and innovation within space.

gratitude to all those who have contributed to the production of this report. It is my sincere hope that this document will serve as a catalyst for deeper engagement and collaboration between India and Denmark in the exciting realm of space.

FREDDY SVANE
Danish Ambassador to India
New Delhi, April 2024

EXECUTIVE SUMMARY

This report examines the Indian space sector, focusing on the opportunities available for Danish stakeholders. As India and Denmark mark a milestone in their diplomatic relations, the report highlights the potential for collaboration in space technology. India and Denmark share a common goal of promoting innovation, and supporting emerging industries. Both countries value international collaboration and actively engage in partnerships with global space agencies to utilize expertise, resources, and infrastructure.

India's regulatory changes are more accommodating to foreign participation in the space sector. Danish companies can take advantage of these regulatory changes to establish manufacturing units, collaborate with Indian companies, and engage in the emergence of private players and startups, presenting opportunities for Danish stakeholders in technology transfer, collaborative R&D projects, investment in startups, and engagement in downstream applications.

India's space sector is expanding into applications such as earth observation for environmental and disaster management, urban planning, agriculture management, and infrastructure development. Engaging in this sector offers opportunities for Danish stakeholders in technology transfer, collaborative R&D projects, investment in startups, and engagement in downstream applications.

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Innovation Centre Denmark, Bangalore, is prepared to assist Danish organizations in navigating these opportunities, ensuring a productive partnership in the realm of space exploration.





CHAPTER 1: INTRODUCTION

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missions and advancements in satellite technology. Moreover, the emergence of private players and start-ups in the space domain has added dynamism and diversity to the ecosystem.

This report provides an overview of the current state of the Indian space sector, highlighting key players, trends, challenges, and opportunities for Danish organisations. The report is prepared by Innovation Centre Denmark Bangalore and is based on desk research

including literature reviews of key policy documents, interviews with Indian space experts and mapping activities from global databases.

With a series of pioneering missions and technological breakthroughs, India has emerged as a key player in the global space arena, captivating the attention of international partners seeking collaboration and mutual advancement (Confederation of Indian Industry (CII), 2023). Understanding the capabilities and technological advancements of India is crucial to maintain and develop a competitive edge in the space sector.

DUWQHUVKLSVUQVSDHUBHVHDUKDQGWFKQRORRKHDKHSRWHQWLDOWRVSDUNUQQRDWLRQVOWKOGHUBDKLQBE technology, science, and policymaking domains. For instance, the National Aeronautics and Space Administration (NASA) - European Space Agency (ESA) space cooperation, demonstrate how joint initiatives can serve as catalysts for broader collaboration in trade, technology, and diplomacy.

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INDIA'S SPACE SECTOR CAPABILITIES – KEY HIGHLIGHTS

- As of February 2024, India has executed 124 spacecraft missions since 1969. Between the years 1999 and 2023, India has launched 400+ satellites from 34 countries (Indian Express, 2024).
- India has four active launch platforms - PSLV, GSLV Mk II, and the Launch Vehicle Mk III (LVM3) (Agarwal, 2023), and the Small Satellite Launch Vehicle (SSLV).
- GDWQWVSDHUBHVHDUKDQGWFKQRORRKHDKHSRWHQWLDOWRVSDUNUQQRDWLRQVOWKOGHUBDKLQBE successfully launch a rocket into space (Sadam, 2023).



CHAPTER 2: THE STRUCTURE OF THE INDIAN SPACE ECOSYSTEM

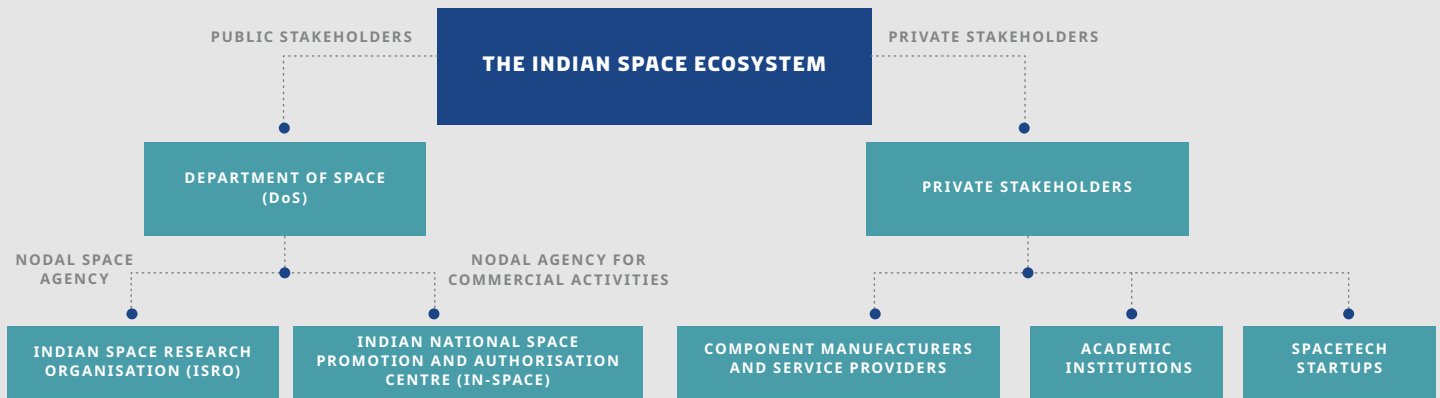
The space ecosystem in India today consists of stakeholders within government, private companies, start-ups and universities. Space research in India commenced in 1962 with the founding of the Indian National Committee for Space Research (INCOSPAR), which resulted in the establishment of ISRO in 1969. Today, ISRO anchors the national space agency, ISRO operates under the Indian objective is to promote the development and application programme (Agarwal, 2023).

ISRO has several specialised centres like the Space Applications Center (SAC), which develop instruments and payloads and their applications for national technology operate several autonomous bodies, chief of which is the Physical Research Laboratory (PRL), a major driver fundamental research in astronomy, astrophysics, solar physics, planetary science, atmospheric sciences and geosciences. For an overview see Figure 1-2, and Table 1.

INNOVATION CENTRE DENMARK

To spur private sector development in India, the government established the Indian National Space Promotion and Authorization Centre (IN-SPACE) in 2020, a DOS entity created to “promote, hand-hold, guide and authorise space activities” of private players in the country (ISRO, 2023) (Indian national space promotion and authorization center, u.d.). This move followed the establishment of New Space India Limited (NSIL) in 2019, which is a DOS company tasked with commercialising Indian space technologies, especially those developed by ISRO (NewSpace India limited (NSIL), 2023).

Figure 1: Key custodians of the Indian Space Ecosystem



Source: Inc42 (Agarwal, 2023)

In large planetary exploration missions, ISRO acts as the primary agency responsible for mission planning, development, execution, and management. It collaborates with various governmental and educational institutions for research and development.

In the ISRO-led Chandrayaan and Mangalyaan missions, various national and international institutions had collaborated for payloads and research. In domains of space-based astronomy, the scientific community recommended the use of space-based observatories like the 10m class wavelength space telescope, and XPoSat, a polarimetry mission to carry out research.

bilateral collaboration with France, the Netherlands and the United Kingdom. The agency has signed 283 Cooperative Documents with 61 partner countries with the aim of enhancing knowledge sharing and capacity building in the space domain (Innovation Centre Denmark Bangalore, 2024).

According to Chairman of ISRO Dr. SP Somnath, ISRO has interest in the Danish space strategy and is especially interested in collaborating with leading institutions like the Indian Institution of Science (IISc) and Indian Institute of Space Science and Technology (IIST).



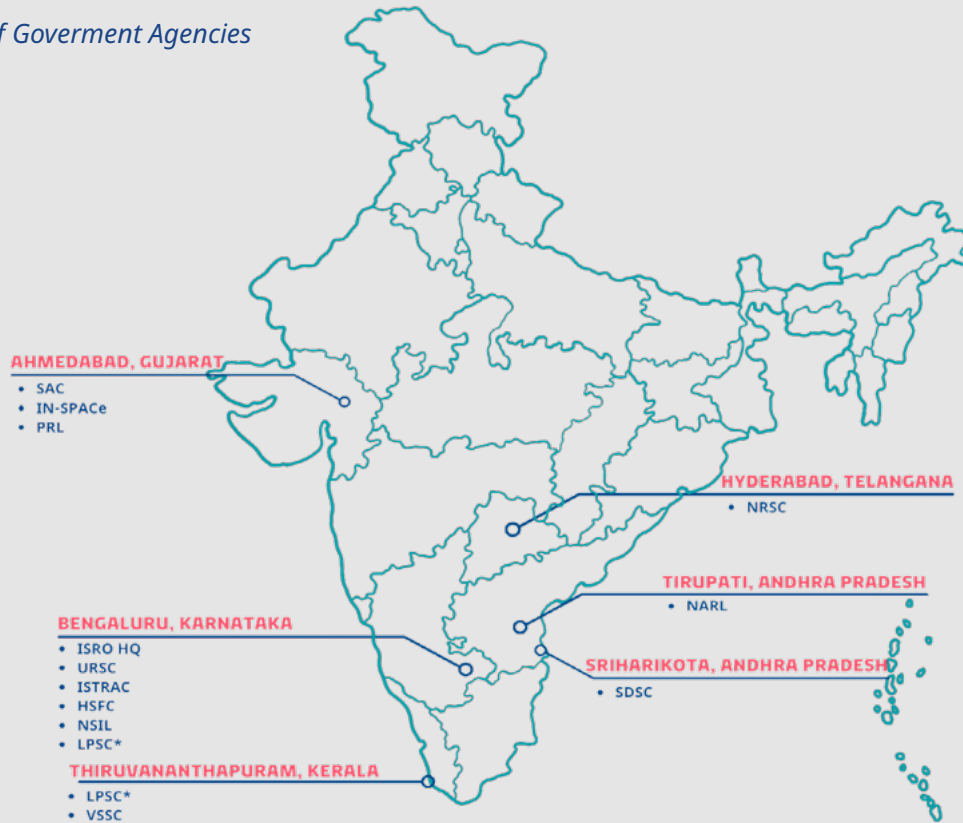
Dr. SP Somnath is an aerospace engineer and the Chairman of ISRO. Under his leadership, he has spearheaded multiple innovative missions, including the lunar exploration Chandrayaan-3 that made India the first to land successfully on the moon. Somnath is known for his contributions to launch vehicle design, particularly in launch vehicle systems engineering, structural dynamics and pyrotechnics.

Photo Credit: NASA/Bill Ingalls

Table 1: An Overview of Government Agencies

NAME	FIELD OF EXPERTISE
ISRO (Indian Space Research Organisation)	missions, developing technology, and promoting space science
NSIL (NewSpace India Limited)	Focuses on scaling up industry participation in Indian space programs and exploiting space resources commercially.
ISRO Space Promotion and Authorization Centre	Promote, authorize and monitor private sector activities in the Indian space sector. Also, develop and enforce space related norms and standards.
National Atmospheric Research Laboratory (NARL)	Conducting basic and applied research in atmospheric and space sciences, leveraging advanced ground-based observational facilities.
Physical Research Laboratory (PRL)	Research in Astronomy, Astrophysics, Space and Atmospheric Sciences, and Geosciences.
Space Applications Center (SAC)	Specializes in designing payloads and developing applications for communication, meteorology, and remote sensing satellites.
Vikram Sarabhai Space Centre (VSSC)	Focuses on the development of satellite launch vehicles and associated vehicle
Satish Dhawan Space Centre (SDSC)	Launches of satellites and launch vehicles
U R Rao Satellite Centre (URSC)	Lead center of ISRO for the design, development, and integration of satellite technology.
Liquid Propulsion Systems Centre (LPSC)	Center focusing on the development and testing of liquid propulsion systems for space launch vehicles and spacecraft.
National Remote Sensing Centre (NRSC)	Satellite data acquisition and processing in applications related to agriculture, water resources, urban planning, and disaster management.
Human Space Flight Centre (HSFC)	Develop, test and implement the technology needed for the ambitious Gaganyaan project.
ISRO Telemetry, Tracking and Command Network (ISTRAC)	Support for satellite and launch vehicle missions through ground stations. Responsible for telemetry, tracking, and command operations essential for space mission management and satellite tracking.

Figure 2: Location of Government Agencies



eventually as key development partners. However, there is no plan yet to carry instrumentation from private companies
1. Several European companies have worked with the Indian Space Research Organisation (ISRO), showcasing a robust history of collaboration between Europe and India in space technology, see Appendix 2.

The Indian aerospace sector is linked to the outer space sector through development, manufacturing, and deployment of technologies and systems that support space exploration and satellite communication. Key players in the Indian aerospace industry, including public sector giants like ISRO and private enterprises like L&T, Godrej Aerospace, and HAL, space but also in international aerospace and defence markets.

The vendor and supplier network in the Indian space ecosystem is vital for the successful execution of space missions and has multiple levels. At the primary level are large companies and research institutions that provide major components and technologies for spacecraft and develop structures for launch vehicles. These entities often work closely with ISRO to develop mission-critical technology. The secondary level includes smaller companies that supply specialised components, software and services. These entities are crucial in providing innovative solutions and niche products that contribute to at this level. Finally, there are numerous tertiary suppliers that provide generic components and services. While their towards self-reliance in space (ANI, 2023).

INDIA'S REGULATORY ENVIRONMENT

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initiative to integrate its space sector with global markets and encourage international collaboration. This undergoes meticulous scrutiny, evaluated individually with regard to factors such as national security and technological intricacy (Chaudhry, 2023).

with the recent opening up of Foreign Direct Investment in the private space sector opens up new avenues for foreign companies, including those from Europe, to have business arms in India.”

– Krishna Reddy, Manager at KaleidEO and SatSure.



Krishna Reddy is the business development manager at KaleidEO, and marketing manager at KaleidEO's parent company working on advances in satellite remote sensing, machine learning, big data analytics and cloud computing. Krishna has consulted several foreign startups and enterprises in understanding the Indian space sector. He has previously been a space tech correspondent for YourStory Media.

contingent upon governmental sanction. In February 2024, the government announced that it had amended its FDI policy allowing 100 per cent investment in the space sector (Press Information Bureau of India , 2024). The liberalised entry routes under the amended policy are aimed at attracting potential investors to invest in Indian space companies. This move is anticipated to spur job creation, facilitate the assimilation of

The regulatory environment for non-Indian players in the Indian space sector is guided by a blend of national policies and international commitments (See Table 2). Understanding these regulations is crucial for foreign network of regulatory authorities:

- **DOS:** The primary government body overseeing space activities, including policy formulation and international collaboration.
- **IN-SPACe:**
- **Directorate General of Foreign Trade (DGFT):** Regulates the import of space-related technology and components.

LICENSING AND APPROVALS: Non-Indian entities seeking to engage in space activities within India require DOS and IN-SPACe. These licenses are subject to regulations that ensure compliance with national and international space laws. India is a signatory to several international treaties like the Outer Space Treaty, which govern the activities of states in the exploration and use of outer space. Non-Indian players must

RESEARCH AND DEVELOPMENT Regulation in technology transfer and collaboration is designed to safeguard national security while promoting international cooperation.

- **Technology Transfer Regulations:** The transfer of space technology to India is subject to scrutiny. Technologies with potential dual-use applications are regulated under the Wassenaar Arrangement, to which India is a signatory. Such transfers require clearances from the DOS and sometimes from the Ministry of Defence.
- **Collaborative R&D Regulations:** Collaborative projects between Indian and foreign entities in space research and development are encouraged but require approval from the DOS, and the terms of

CUSTOMS AND IMPORT The import of space-related products and components by non-Indian entities is regulated under the Directorate General of Foreign Trade (DGFT). The import process involves:

-
- coordination with the DOS, oversees these licenses to ensure that imports do not compromise national

Essential considerations under which criteria ISRO considers its foreign suppliers, are outlined in Appendix 3.



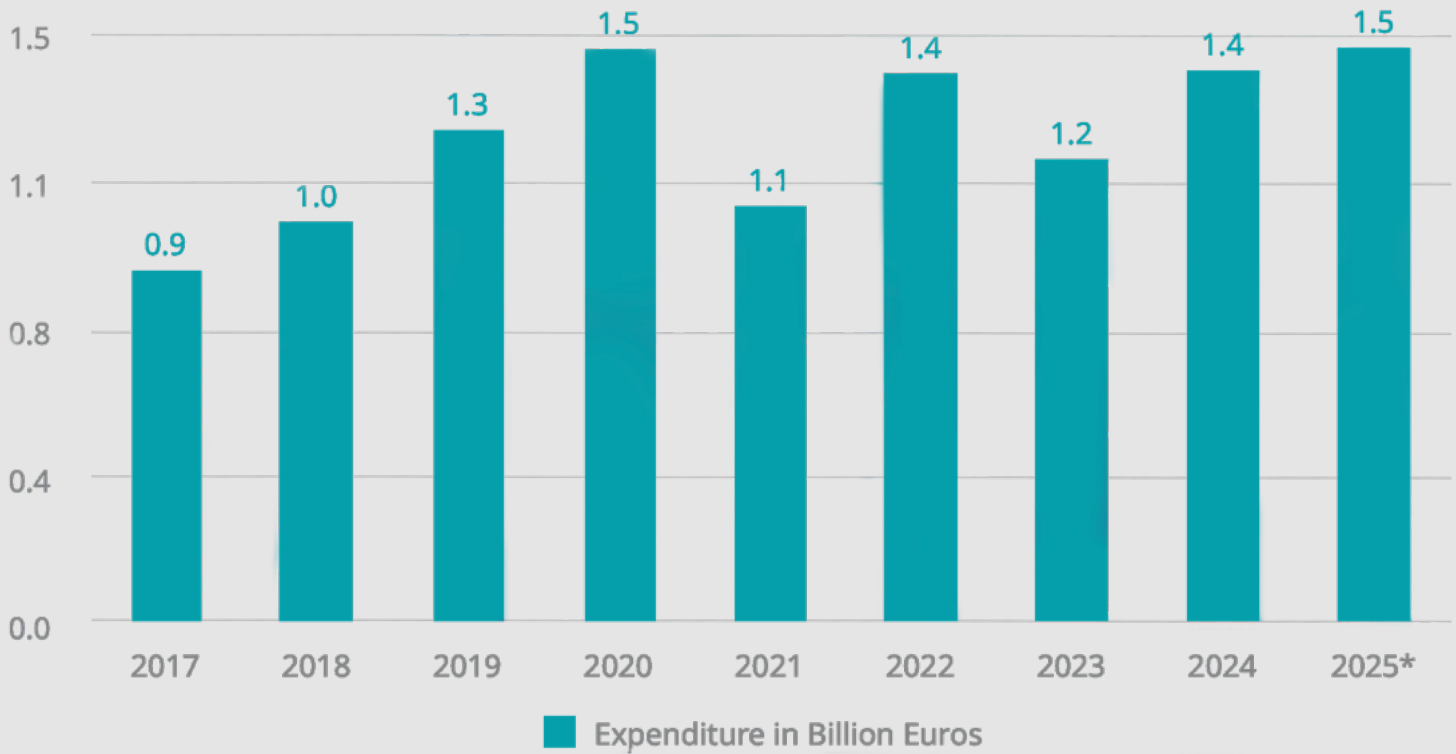
CHAPTER 3: THE INDIAN SPACE POLICY

The recent Indian Space Policy 2023 has contributed a multifaceted terrain of both opportunities and hurdles to the Indian space sector. This chapter explores the government spending in the space domain (an overview in Figure 3).

While the policy advocates for increased involvement of non-governmental entities in space endeavours, thereby fostering international collaboration, it also demands cautious manoeuvring within a novel and potentially uncertain market landscape (ISRO, 2023).

Following the touchdown on the Moon by Chandrayaan-3, India is planning to create an Indian Space Station in Earth orbit by 2035. Additionally, the country aims to land on the Moon by 2040. To realise these ambitions, the DOS and ISRO are developing a roadmap for lunar exploration, which will comprise a series of Chandrayaan missions, the development of a partially reusable Next Generation Launch Vehicle (NGLV), a new launch pad, and more.

Figure 3: Indian government expenditure on space



Source: Statista (Statista , 2023); Union Budget India (Department of Space, 2024)

Financial Year (FY) 2024 started in April 2022 and ended in March 2023.
1 EUR = 88.90 INR (as of 12 April 2024 on XE.com)

extending indigenous capabilities, which includes sourcing components and manufactured modules from Indian private entities.”

– **Lt. General (Retired) Anil Bhatt, Director-General of the consortium Indian Space Association (ISpA).**



Lt. General Anil Kumar Bhatt is the Director-General of the Indian Space Association, an industry association formally representing Indian startups and satellite manufacturing companies, and which acts as a key advisory to ISRO and IN-SPACe.

For its next Moon mission launch before the end of decade, India is partnering with Japan to have the LUPEX rover directly for the ongoing global rush to the Moon, which has sustainable crewed missions and habitats as the end goal, and towards which the European Space Agency is also working via the US-led Artemis missions. India is also planning to science. At the same time, Chandrayaan-4 will demonstrate several technologies needed for a future crewed mission to the Moon and back.

for the purpose: www.issdc.gov.in. In December 2023, ISRO opened up access to 5-metre resolution remote sensing data from 44 of its satellites, making it among the highest resolution datasets of its kind in the world available to the public.

Table 2 provides a comparison of the strategic priorities outlined in the Danish National Space Strategy (2021) and the focus areas designated by the Indian Government in the Indian National Space Policy (2023). There are promising areas for collaboration, such as sustainability, which aligns with the existing Green Strategic Partnership between Denmark and India, as well as research and development (R&D), which is a cornerstone of the Danish space sector and a key focus area for India (Denmark, 2024).

Table 2: A Comparison of the Danish and Indian Space Policies

DENMARK	INDIA
<ul style="list-style-type: none"> • Sustainability: Space-based infrastructure and data should contribute to more and better knowledge about climate, the environment, nature, and biodiversity. • Urban infrastructure: Space-based infrastructure and data should contribute to smarter and more sustainable cities. • Public services: Space-based infrastructure and data should contribute to improved public services. • Security: Space-based infrastructure and data should contribute to increase and improved security and preparedness. 	<ul style="list-style-type: none"> • R&D: Encouraging advanced Research & Development in the space sector to sustain and augment the space programme. • Public Goods: providing public goods and services using space technology for national priorities. • Regulation: Creation a stable and predictable regulatory framework to provide a level playing field through IN-SPACE. • Education and innovation: promoting space-related education and innovation, including support to space-sector start-ups. • Technological development: Using space as a driver for overall technology development, nurturing innovation and awareness on space activities.

The downstream space technology value chain in India covers sectors such as Earth Observation (EO) and analytics, Positioning, Navigation and Timing (PNT), and Satellite Communication (SATCOM). Opportunities entail adapting to a market distinct from Europe in terms of regulatory frameworks, business practices, and consumer demands. Danish companies can leverage their expertise in these domains but achieving success will likely demand substantial market analysis and establishment of local partnerships to navigate the distinctive features of the Indian market.

These domains. Companies such as SkyServe and SatSure are pioneering edge computing for satellites and already have established European collaborators.

Regarding privately developed launch vehicles like those by Skyroot Aerospace and Agnikul Cosmos, inherent technical complexities suggest that achieving the extensive track record and stability typically sought by Danish companies in international partnerships might be several years away. Upstream solutions (satellites, rockets, rocket fuel, propulsion) are still in the early stages. The transition from operational viability to commercial viability also entails a lengthy timeline. Consequently, in the short term, downstream solution providers with quicker maturity timelines will likely serve as more suitable partners.



CHAPTER 4: INDIA'S SPACE START-UP ECOSYSTEM

In recent years, there has been a notable rise in the number of private players in the Indian space ecosystem (see Table 3), a clear sign that they are increasingly complementing to-end solutions in areas ranging from hyperspectral imaging to launch capabilities (AFP, 2023) (Singhal, 2022). The policy frameworks that enable their role in the space ecosystem, however, are new or still under development.

In 2023, there were registered 190 Indian start-ups the double of the previous year. Additionally, various tangential companies, including Amazon Web Services, the booming start-up and SME ecosystem, coupled with the liberalisation of FDI, a surge in investments and international partnerships is anticipated (The Mint, 2023).

Table 3: An Overview of India's Start-Up/ SME Ecosystem

SCOPE	AREAS OF EXPERTISE (2022)	INVESTMENTS
190 registered space start-ups in 2023 - twice as many than 2022	<ul style="list-style-type: none"> • Satellite / spacecraft subsystem: 39% • Satellite applications: 32% • Education: 11% • Launch vehicles: 7% • Others: 11% 	<ul style="list-style-type: none"> • 133.5 million USD private investments in Indian Space start-ups from April to December 2023. • 77% increased investment from 2021-2022 • 200+ million USD in VC funding from 2011-2023

Space start-ups like Skyroot Aerospace and Agnikul Cosmos are pioneering the development of private satellite launch vehicles. Others such as Dhruva Space and Pixxel Space are focusing on satellite manufacturing and space-based applications. There are also downstream companies like SatSure, which make public EO data actionable with data analytics suites tailored for sectors including agriculture, banking and infrastructure (see Table 4).

Table 4: Selected Indian Space Start-Ups and Areas of Expertise

NAME	FIELD OF EXPERTISE
Pixxel Space	Nanosatellite constellation for hyperspectra imagery and data analysis tools
Dhruva Space	Small satellite platforms
Skyroot	Space-launch vehicle design and building, especially small-lift launch vehicles
Bellatix Aerospace	Propulsion systems for satellites
Agnikul Cosmos	3D-printed small-lift launch vehicles
Satsure	Utilises satellite data for decision intelligence services within for example agriculture and infrastructure
A z i s t a - B S	German - Indian collaboration to develop a e e t o
Tata Advanced Systems Limited	Partnered with Satellogic to build sub-meter resolution EO satellites in India for commercial as well as national defence applications
PierSight Space	Building a constellation of SAR satellites aimed at providing a high 30-minute interval monitoring for the maritime industry.

Most space start-ups in India primarily concentrate on satellites, particularly the advancement of nano- and micro-satellites. An important characteristic among satellite-oriented start-ups in the country is their adeptness in recognizing market voids, distinguishing themselves based on critical factors like measured light spectrum and pioneering inventive products. As the Indian space program expands, numerous entities are becoming more open to leveraging third-party

Other than enabling the private space sector via policy and regulations, the Indian government extends some support to simulation suites without having to invest in their own. ISRO and IN-SPACe struck a deal with Amazon Web Services to transfers from ISRO to start-ups and companies, presenting a good vector for international companies seeking to

“With large traditional contractors like Larsen & Toubro (L&T) moving into satellite manufacturing, opportunities are growing for European and other foreign start-ups to enter the supply chain via specialised components.”

– Narayan Prasad, COO of the global space-based marketplace Satsearch.



Narayan Prasad is the COO of Satsearch, the world’s largest platform in the space industry with customers in over 100 countries. He co-founded Spaceport SARABHAI, India’s first third-party spaceport, catalyzing the fledgling Indian space economy and serving as an international voice. He is also the host of the NewSpace India podcast, a revered talk show exclusively focusing on India’s space industry.

Microsoft announced its collaboration with ISRO to empower space tech start-ups with the apt technology tools and platforms, support towards market entry and mentoring to facilitate their growth and readiness for enterprise-level operations (Stories, 2023). Similarly, Google has invested USD 36 million in a Series B funding round in Pixxel Space

The Indian space start-up ecosystem actively pursues international collaborations and leans on its successful track-record. The Indian Aerospace Industries Association (GIFAS) to catalyse business ties between the respective swarms of Indian and French space companies. Other foreign space agencies have also shown a keen interest in working with Indian space start-ups, notably the Australian Space Agency, which provided USD 20,7 million in funding to Australian businesses and research organisations for conducting joint technology projects with Indian space entities.

However, there are large gaps in the Indian space sector that require a reliance on imports. Furthermore, a large number of Indian companies involved in the commercial development of parts for ISRO operate at tier-2 and tier-3 levels, meaning innovative solutions, they are arguably a positive element for the sector to stay up-to-date with global tech trends. However, as the ecosystem is still nascent, this potential is still to be fully realised and policy frameworks are yet to be fully developed. Table 5 shows a SWOT analysis of the Indian start-up space ecosystem.

For Danish SMEs and startups looking to enter the Indian space market, there are several avenues to consider, depending on their sector focus:

- **Work directly with ISRO:** Companies can engage with ISRO by responding to tenders, known as ‘Announcement of Intent’. Partnering with an Indian entity often streamlines the process.

- **Subcontract for a large Indian company:** Another entry route is to provide technology or services to established Indian space companies. This can be done through various channels, including direct contracts, joint ventures, and partnerships.
- **Use a local partner:** Utilize market assistance programs or conduct independent research to identify and collaborate with local partners who understand the nuances of the Indian space ecosystem.
- **Collaborate with universities:** Explore research collaboration opportunities with universities actively involved in SpaceTech solutions development. This can foster innovation and provide access to cutting-edge research and talent.
- **Participate and collaborate with space tech accelerator programs,** e.g. AIC T-Hub which has empowered over 1,100 start-ups by providing them with technology, talent, mentorship and resources. The program focuses on helping SpaceTech start-ups commercialize their innovations by delivering market insights, aiding in business plan development, and facilitating access to growth resources.

Table 5: SWOT Analysis of the Start-Up Ecosystem in India

STRENGTHS	WEAKNESSES
<ul style="list-style-type: none"> • Indian space sector • Strong focus on satellites - especially development of nano - and micro satellites • Lower cost for developing and launching satellites • Application in other areas, in terms of satellites, minimising the digital divide in India 	<ul style="list-style-type: none"> • Most Indian companies operate at tier- 2 and 3 levels • Demand for components providers, products and systems for present and upcoming space missions - with 70% - 80% imported showing reliance on other countries • manufacturing electronic components and systems • Demand for semiconductors as a result of the demand for satellite-enabled services.
OPPORTUNITIES	THREATS
<ul style="list-style-type: none"> • Increasingly favourable policy environment • Application in other areas - in terms of satellites - minimising the digital divide (area of expertise for majority of start-ups) • International recognition on the Indian start-up ecosystem • Lower cost for developing and launching satellites (area of expertise for majority of start-ups) • Understanding of gaps in the local market 	<ul style="list-style-type: none"> • Lack of access to capital • Preference for investment in the downstream segments • Perception of long gestation period of investment • Lack of diverse business models • Start-up ecosystem is still in an early phase



CHAPTER 5: ACADEMIC COLLABORATION

The collaboration between the EU and India, particularly under the Copernicus Earth Observation and Monitoring Programme, has led to a Memorandum of Understanding (MoU) of Space agreed to share satellite EO data, aiming to achieve the Sustainable Development Goals. This partnership facilitates mutual access to data for enhancing global product development and addressing key issues such as climate change adaptation, disaster risk reduction, and natural resource management.

India participates in various international programmes and organisations that can provide a framework for

programme for research and innovation for the years 2021-27. EU collaboration often focuses on global strengths in EO and monitoring. An example is the recent Horizon Europe Call Closing the research gaps on Essential Ocean Variables (EOVs) in support of global assessments (IA) co-funded by the Indian Ministry of Earth Sciences (MoES), where the winning consortium was headed by the Danish Meteorological Institute comprising 17 European organizations and 2 Indian entities, receiving a total funding of EUR 6 million from the European Commission, with MoES contributing approximately EUR 83,000 to the

Innovation Fund Denmark (IFD), Indian Department of Science and Technology (DST) and the Department of Biotechnology (DBT) are bi-annually calling for Danish-Indian research projects. Since 2018, India and Denmark have funded joint initiatives totalling EUR 12 million. Each project involves at least one partner from both countries and focuses on technology with a readiness level between 3 to 7. An example of a space related project under this call is managed by the IT University of Copenhagen and the Danish Hydraulic Institute (DHI) in collaboration with the Indian Institute of Technology (IIT) Mandi. The project explores the use of remote-sensing data based on inputs from the ESA to provide irrigation advice for farmers in the Himalayan region of India. While IIT Mandi focuses on providing research based on software engineering, biology and agriculture, IOT and economy, DHI provides its expertise in satellite image analysis and the IT University of Copenhagen focuses on software engineering and user-centred design (Feedback on consultation, internal emails, 2023).

“Collaborations are usually facilitated on top of existing Indo-European bilateral agreements via Announcements of Opportunities released on a per-mission basis. Other options include funded academic workshops and collaboration on ground-based telescopes.”

– Dr. Anil Bhardwaj, Director of ISRO-PRL



Dr. Anil is an astrophysicist and the Director of the Physical Research Laboratory in Ahmedabad, a leading planetary science research institute in India. He is a member of the International Academy of Astronautics and the International Astronomical Union, owing to his more than 200 peer-reviewed research papers published in international journals.

He contributed to the development of ISRO's planetary

solar observatory. Conversely, ISRO supports ESA in other ways such as launching the upcoming Proba-3 spacecraft on the PSLV rocket later in 2024.

water ice on the Moon, had multiple European instruments. For the upcoming LUPEX rover, ESA is contributing a mass spectrometer to identify lunar polar volatiles such as water ice.

The successful demonstration of Starberry-Sense, a low-cost star sensor for CubeSats, by the Indian Institute of Astrophysics aboard a PSLV rocket fourth stage in April 2022, underscores the potential for academic-industry collaboration. Even before FDI, the Azista-BST and Tata-Satellogic collaborations provided validation of interest in having foreign space entities enter the Indian market. An overview of select Indian academic institutions working in the space sector can be found in Table 6.

Table 6: Overview of Academic Institutions

	LOCATION	FIELD OF EXPERTISE
Physical Research Laboratory (PRL)	Ahmedabad	Research in theoretical physics, space and atmospheric sciences, and astronomy.
Tata Institute of Fundamental Research (TIFR)	Mumbai	TIFR has a string focus on astrophysics and astronomy, including theoretical studies and observational sciences.
Indian Institute of Astrophysics (IIA)	Bangalore	Research in astronomy, astrophysics, and related physics.
National Centre for Radio Astrophysics (NCRA)	Pune	Part of the Tata Institute of Fundamental Research, NCRA is located in Pune and focuses on radio astronomy.
Indian Institute of Remote Sensing (IIRS)	Dedhradun - Based in	IIRS is a premier training and educational institute functioning under the aegis of ISRO, focusing on remote sensing, geoinformatics, and satellite communication.
Inter-University Centre for Astronomy and Astrophysics (IUCAA)	Pune	IUCAA promotes nucleation and growth of active groups in astronomy and astrophysics in Indian universities.
Raman Research Institute (RRI)	Bangalore	Based in, RRI conducts research in various areas of astronomy and astrophysics including theoretical physics.
Indian Institute of Space Science and Technology (IIST)	Thiruvananthapuram	undergraduate and postgraduate programs in space science and technology
Space Physics Laboratory (SPL)	Thiruvananthapuram	Part of the Vikram Sarabhai Space Centre in , SPL focuses on aeronomy and atmospheric sciences.

for Technical Education (AICTE), which regulates technical education in India, the country graduates over 1.5 million engineers every year from its numerous engineering institutions. This includes graduates across various disciplines, such as mechanical, electrical, electronics, computer science, and aerospace, the latter of which contributes directly to the satellite technology, equipping students for careers in space engineering.

Key research organizations such as ISRO and DRDO provide opportunities for advanced studies and practical experience in space technologies. Outreach and capacity-building programs like YUVIKA (<https://www.isro.gov.in/YUVIKA.html>) inspire young students to pursue space sciences. The government also invests in infrastructure at educational and research institutions, fostering an environment conducive to innovation.

International collaborations with agencies like NASA and ESA expand the global perspective of Indian space professionals.



CHAPTER 6: OPPORTUNITIES FOR DANISH STAKEHOLDERS

Increasing possibilities for private sector participation, for Denmark and Danish stakeholders. As mentioned in chapter 3, there are several promising areas for collaboration between India and Denmark within space, including sustainability, research and development, and public services.

gaps in the Indian space sector include parts for ISRO's satellite and rocket programs, manufacturing of electronic components and systems, as well as semi-conductors. Furthermore, most Indian companies involved in

commercial development of parts for ISRO, operate at tier-2 and 3 levels, which means that they are on the lower end of the supply chain. The role of Denmark and India India has ISRO, Denmark takes part in the larger global ecosystem, through its membership in ESA, collaborations with NASA and through international exports. India relies in part on imports and has more gaps within its own space within the global space ecosystem.

An overview of the strengths and weaknesses of the Danish and Indian ecosystems are given in Table 7.

Table 7: Strengths and weaknesses

	DENMARK	INDIA
Strengths	<ul style="list-style-type: none"> • Know-how and expertise in advance technologies and systems • International collaborations and exports • Mature start-up environment 	<ul style="list-style-type: none"> • Scale • International recognition • Large talent-pool
Weaknesses	<ul style="list-style-type: none"> • Low investment in the space sector compared to other EU countries (Brix, 2023) • Limited talent-pool 	<ul style="list-style-type: none"> • Mainly lower part of supply chain • Regulatory frameworks and policies are still in development • Complicated bureaucratic processes • Emerging start-up scene

Areas of particular suitability and complementarity for academic and business collaboration include, among others, satellite technology, AI and machine learning, exploration missions, and joint research facilities, particularly focusing on space-based technology and innovation. The Danish Space Innovation Platform promotes research, innovation, and technology-led solutions with a focus on social impact and sustainability, and is essential for fostering collaboration between Danish and Indian stakeholders.

Engaging in policy dialogues to address regulatory barriers and promote joint ventures is another action, which entails comprehending the legal and bureaucratic landscapes of both nations.

There is both bilateral and multilateral funding for research partnerships with Indian universities and research institutions, including joint research projects, exchange of students and faculty, and shared facilities.

Participation in global space forums and conferences serves as an excellent method for Danish stakeholders to expand their networks, explore collaborative opportunities, and stay updated on the latest advancements in the Indian space sector. The biggest event is the Bengaluru Space Expo, which is a biennial event providing a platform for over 100 companies and organizations from around 15 countries, and is organized by the Confederation of Indian Industry in collaboration with ISRO, IN-SPACE and NSIL.

The Global Innovation Network Programme (GINP) supports networking activities between Danish and international research and innovation institutions around the world. The programme is part of the Ministry of Higher Education and Research and carries out networking activities with relevant stakeholders primarily from non-European countries including India.

The key benefits for Danish organizations engaging with the

- Technology transfer and co-development - particular in the area of nano-satellites.
- Collaborative R&D projects in downstream applications, i.e. earth observation for environmental and disaster management applications as well as space-based applications, such as improved urban planning, agriculture management, and infrastructure development.
- Export components for the Indian supply chain for satellite and rocket manufacturing in India, which heavily relies on imports.
- Access to the Indian market and expertise in higher education and research.
- Access to the Indian space start-up ecosystem, which has seen rapid growth and innovation.
- Using platforms like the Bengaluru Space Expo to network with key players in the Indian space sector, explore collaborations, and stay updated on industry trends.

ICDK is primed to aid the right connections with federal and state government incubators, start-ups, VCs and universities with strong space research departments.

APPENDIX 1: INDIAN COMPANIES WITH SPACE ACTIVITIES

NAME	FIELD OF EXPERTISE
Larsen & Toubro (L&T)	An Indian multinational conglomerate, manufacturing critical components and systems for satellites and launch vehicles. Collaborates with ISRO on production of missile systems and cryogenic engines.
Godrej Aerospace	Manufacturing precision components and assemblies for spacecraft and launch vehicles. Involved in projects that include making liquid propulsion engines, thrusters for satellites, and parts for launch vehicle assemblies.
Tata Elxi	Provides software and system engineering services for satellite communication and navigation, supporting space exploration, satellite broadcasting, and related applications.
Tata Advanced Systems Limited	Collaborates on defense and aerospace projects, including building subsystems for missile systems and contributing to satellite and radar projects in partnership with global and Indian space agencies.
Ananth Technologies	Satellite assembly, integration, and testing, along with manufacturing subsystems and components for satellites. Additionally, they develop software for satellite ground stations and contribute to launch vehicle operations, playing a key role in several ISRO missions.
Map My India	(Specializes in) providing advanced digital mapping, geospatial software, and location-based services. Offers precise digital maps, navigation, and location-based services across various platforms and applications.
Elena Geo Systems	Provides software and analytical tools, focusing on satellite imagery analysis and geographic information systems (GIS) for applications such as agriculture, urban planning, and environmental monitoring.
Alpha Design Technologies	Specializing in the design, development, and manufacture of satellite subsystems and components. Provide services in assembling, integrating, and testing of satellites, supporting various space missions and satellite communication projects.
Centum Electronics	Manufactures advanced electronic systems and components for the aerospace and defense sectors, including frequency control products and F assemblies used in communications, navigation, and satellite systems.
Hindustan Aeronautics Limited (HAL)	A state-owned aerospace and defense company involved in the design, fabrication, and assembly of aircraft, jet engines, helicopters, and their spare parts, serving both domestic and international markets.

APPENDIX 2: SELECTED EUROPEAN COMPANIES WITH SPACE ACTIVITIES

NAME	COUNTRY	FIELD OF EXPERTISE
Airbus Defence and Space	France	Collaborated on various satellite projects, including the W2M satellite platform.
Thales Alenia Space	France	Involved in multiple ISRO satellite projects, providing equipment and technology for communication satellites.
S N E C M A	France	Collaborated on the development of the Vikas engine, now part of Safran Aircraft Engines.
RUAG Space	Switzerland	Supplied payload fairings for ISRO satellites.
T A S - I (Thales Alenia Space)	Italy	Partnered in radar and optical satellite systems.
DLR (German Aerospace Center)	Germany	Chandrayaan-1 mission, providing a stereo camera.
OHB System	Germany	Engaged in satellite development and space technology projects with ISRO.
Surrey Satellite Technology United Limited	United Kingdom	Collaborated in developing small satellites and technology sharing.
Arianespace	France	Provided launch services for several ISRO satellites.
Swedish Space Corporation	Sweden	Supported ISRO with telemetry, tracking, and command services.
QinetiQ	UK	
CGI	UK	Worked on software and data-handling systems for
Airbus Defence and Space	Netherlands	Contributed technology and components for satellite and launch vehicle projects.
I S I S - I n n o v a t i v e S p a c e	Netherlands	Specializes in small satellite systems, potential collaborator Space for satellite deployment.
TNO (Netherlands Organisation for Applied Scientific Research)	Netherlands	Engaged in research and technology projects potentially involving ISRO, especially in optics and technological sectors used in space applications.

APPENDIX 3: KEY CRITERIA FOR FOREIGN SUPPLIERS

Although recent regulatory changes in India have increased accessibility to the space sector for foreign entities, Danish companies must anticipate bureaucratic obstacles and policy shifts that could impact their operations. The key criteria for ISRO to engage with partners are the following:

- Experience in previous missions
- Quality of products
- Track record of on-time delivery
- Proof of Concept of functioning in real environments
- Willingness of commitment in securing the purchase order

such as capacitors and resistors. Timelines could be fairly long as ISRO has requirements for multiple approvals at Ahmedabad. Most private sector space companies and start-ups are located in and around Bangalore and Hyderabad, in South India. The list below outlines the typical steps when initiating collaborations with ISRO:

1. Register on ISRO Website
2. Initiate contact with ISRO (with Technical / Systems / Marketing team)
3. Share data sheets and/or, Proof of Concept
4. In case of interest/queries, answer queries and request for calls / virtual demos
5. Follow-up for further interest
6. Follow-up on sustained interest
7. Participate in bid / tender process (in most cases)
8. Provide quotations for purchase order(s)
9. Provide products / services (if selected for purchase order)
10. Follow-up on sustained interest
11. Participate in bid / tender process (in most cases)
12. Provide quotations for purchase order(s)
13. Provide products / services (if selected for purchase order)

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